# Jane Marson

## Boulder, Colorado

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#### **OBJECTIVE**

Seeking a position in retail cannabis where I can use my skills of managing employees, checking inventory, and decision making to grow your business.

#### **EDUCATION**

Cannabis Training University Master Certificate

• Graduate, 2021

University of Colorado, Boulder, Colorado

• B.S., Business Administration and Management, 2018

Fairview High School, Boulder, Colorado

- Graduate, 2013
- Varsity Swimming and Varsity Soccer

#### **EXPERIENCE**

Boulder Cannabis Center, LLC.

- General Manager, January 2018 Present
- Manager of the day shift in a store that grosses \$350,000/month.
- Key responsibilities include building schedules, checking in inventory, and dealing with employee and customer issues.
- Participated in developing marketing strategies and setting sales goals.
- Current knowledge of the industry, strain selections, gardens, and customer preferences.

### Hard Rock Gift Shop, LLC

- General Manager, January 2008 January 2018
- General Manager of the day shift in store that grosses \$55,000/month.
- Key responsibilities included acquiring new vendors, making schedules for employees, and Point of Sale.
- Working on my feet for eight-hour shifts. Showing up on time and working in a team of 5-7 people at a time.

#### Applebee's Grill + Bar

- Waitress, November 2003 December 2008
- Experience with Point of Sale terminals, basic math skills, and familiarity with restaurant machinery.
- Developed interpersonal skills while serving people from all backgrounds and working with a team of 25 people.
- Developed skills in describing product ingredients, memorizing menus, and obtained the ability to give recommendations based on customer requests.

#### **SKILLS**

#### General Skills

• I am proficient in MS Office products, Point of Sale software, and cannabis inventory management systems.